

UNITED STATES

ND EXCHANGE COMMISSION

shington, D.C. 20549

ANNUAL AUDITED REPORT

FORM X-17A-5

PART III

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**FACING PAGE** 

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	<u>09/01/01</u>	AND ENDING	08/31/02	
	MM/DD/YY		MM/DI	D/YY
A. R	REGISTRANT IDENTI	FICATION		
NAME OF BROKER DEALER:			OFFICIAL U	SE ONI V
WNC Capital Corporation			OTTERE O	SE ONET
	·		FIRM ID	. NO.
ADDRESS OF PRINCIPAL PLACE OF BUS	INESS: (Do not use P.O. Box N	No.)		
3158 Redhill Avenue, Suite 120			PROCESS	The Court of the
2	(No. and Street)			
			( NOV 1 4 20	<b>)U</b> Z
Costa Mesa, CA 92626 (City)	(State)		THOMSO,	As
(,/	(=,		FINANCIA	
NAME AND TELEPHONE NUMBER OF PE	ERSON TO CONTACT IN	REGARD TO THIS	REPORT	•
Theresa Champany			714-662-5565 x	-116
Therefore Orientsparty			(Area Code — Tele	
B. Ac	CCOUNTANT IDENTI	FICATION		
INDEPENDENT PUBLIC ACCOUNTANT w	hose opinion is contained in this	Report*		
	BDO Seidman, LL	<b>P</b>		
(Nan	ne — if individual, state last, firs	st, middle name)		
3200 Brist	tol Street, #400, Costa N	Mesa, CA 92626		
(Address)	(City)	(	State)	(Zip Code
CHECK ONE:				
Certified Public Accountant				
Public Accountant				
Accountant not in residence in Unite	d States or any of its possession	ons.		
	FOR OFFICIAL USE ONL	Y		
		. \ )		
		<i>₩X</i>		
*Claims for exemption from the requirement that	the annual report be covere	ed by the opinion of an	independent public	: accountant

must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

SEC 1410 (3-91)

#### **OATH OR AFFIRMATION**

I,	Theresa Champany	, swear (or affir
that,	to the best of my knowledge and belief the according	mpanying financial statement and supporting schedu
pertai	ining to the firm of <u>WNC Capital Corporation</u>	on
	,as of <u>A</u> 1	ugust 31 , 2002, are true a
		mpany nor any partner, proprietor, principal officer
direct	tor has any proprietary interest in any account clas	sified solely as that of a customer, except as follows:
		·
		11 01
		Theresa ( darpany
		Signature
		•
		Vice President
	(Michiel Walland	Title
	MI Whey II J. 7 angle )	
	Nofary Public	MICHELE M. TAYLOR Commission # 1225910
		S Notary Public - California
		Orange County  My Comm. Expires Jun 18, 2003
This re	report** contains (check all applicable boxes):	
_		
	a) Facing Page.	
_ `	b) Statement of Financial Condition.	
= `	c) Statement of Income (Loss). d) Statement of Cash Flows.	
= `		ous? ou Sala Duamiatou?a Canital
`	e) Statement of Changes in Stockholders' Equity or Partn	
`	Statement of Changes in Liabilities Subordinated to Cl	and of Circuitors.
_	g) Computation of Net Capital.	eta Durament to Dulo 15o2 2
_ `	n) Computation for Determination of Reserve Requirement	
∐ (i)	·	
⊠ (j) —	Computation for Determination of the Reserve Require	
∐ (k	<ul> <li>A Reconciliation Between the Audited and Unaudited Consolidation.</li> </ul>	Statements of Financial Condition With Respect to Methods
$\boxtimes$ (1)	) An Oath or Affirmation.	
(n	n) A Copy of the SIPC Supplemental Report.	
	n) A Report Describing any Material Inadequacies Found Previous Audit.	to Exist or Found to Have Existed Since the Date of the

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

Financial Statements and Supplemental Material

Year Ended August 31, 2002

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## **BDO Seidman, LLP**Accountants and Consultants

3200 Bristol Street, 4th Floor Costa Mesa, California 92626 Telephone: (714) 957-3200 Fax: (714) 957-1080

#### **Independent Auditors' Report**

To the Board of Directors WNC Capital Corporation

We have audited the accompanying statement of financial condition of WNC Capital Corporation (the "Company") as of August 31, 2002, and the related statements of operations, stockholder's equity and cash flows for the year then ended that are being filed pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of WNC Capital Corporation as of August 31, 2002, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules I and II is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 of the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

BDO SEYMMAN, NUA

October 2, 2002

#### **Statement of Financial Condition**

August 31,	2002
Assets	 
Assets	
Cash	\$ 520,953
Commissions due from affiliates	105,480
Due from parent	149,745
Other	 3,300
Total assets	\$ 779,478
Liabilities and Stockholder's Equity	
Liabilities	
Accrued commissions	\$ 63,775
Total liabilities	 63,775
Commitments and contingencies	
Stockholder's equity	
Common stock; no par value; 100,000 shares	
authorized; 1,400 shares issued and outstanding	25,500
Retained earnings	 690,203
Total stockholder's equity	 715,703
Total liabilities and stockholder's equity	\$ 779,478

## **Statement of Operations**

Year ended August 31,		 2002
Revenues		
Commissions		\$ 512,953
Dealer-manager and investment advisory fees		241,140
Interest and other	•	 9,567
Total revenues		 763,660
Expenses		
Commissions		511,887
Marketing, compensation and benefits		146,268
Licenses, fees, accounting and other		 20,052
Total expenses		678,207
Income before income tax provision		85,453
Income tax provision		 34,181
Net income		\$ 51,272

## Statement of Stockholder's Equity Year Ended August 31, 2002

	Comm Shares	tock Amount	Retained Earnings	Total Stockholder's Equity
Balance, September 1, 2001	1,400	\$ 25,500	\$ 638,931	\$ 664,431
Net income		_	 51,272	51,272
Balance, August 31, 2002	1,400	\$ 25,500	\$ 690,203	\$ 715,703

#### **Statement of Cash Flows**

Year ended August 31,	2002
Cash flows from operating activities	
Net income	\$ 51,272
Changes in operating assets and liabilities:	,
Commissions due from affiliates, net	(917)
Accrued commissions	8,057
Due from Parent, net	 (9,819)
Net cash used by operating activities	 48,593
Net increase in cash	48,593
Cash, beginning of year	 472,360
Cash, end of year	\$ 520,953

#### **Notes to Financial Statements**

# 1. Organization and Summary of Significant Accounting Policies

#### General

WNC Capital Corporation (the "Company"), a California corporation, wholly-owned by WNC & Associates, Inc. ("WNC"), was organized on February 23, 1994 principally to facilitate the distribution of securities of partnerships offered by the affiliates of WNC. The Company is registered with the Securities and Exchange Commission as a broker/dealer in securities and is a member of the National Association of Securities Dealers. The Company provides wholesaling services to affiliates of WNC. The Company does not carry customers' accounts or hold securities for the accounts of customers.

#### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reported period. Actual results could materially differ from those estimates.

#### **Concentration of Credit Risk**

The Company, at times, maintains cash balances at certain financial institutions in excess of the federally insured amounts. As of August 31, 2002, such excess totaled \$420,953.

#### **Notes to Financial Statements**

# 1. Organization and Summary of Significant Accounting Policies (Continued)

#### **Risks and Uncertainties**

Registration

The Company must register with state departments which govern compliance with securities laws in states where it does business. Various regulatory requirements exist in each state with which the Company must comply. Because of the various compliance laws, there is a risk that one or more regulatory authorities could determine that the Company has not complied with securities laws necessary for it to conduct business in a given state. Regulatory actions, if ever taken, could have a material adverse effect on the Company's financial condition and operating results.

#### Economic Dependence

The Company derives its revenues from the sale of limited partnership units of entities syndicated by WNC. Should WNC's syndication activity materially change, the results of operations of the Company could be materially impaired.

#### Revenue Recognition

Commissions revenue and related expenses are recorded on a trade date basis (see Note 2). Dealer-manager and investment advisory fees are recorded when the related services are performed.

#### **Income Taxes**

The Company accounts for income taxes under the provisions of Statement of Financial Accounting Standards No. 109, "Accounting for Income Taxes." ("SFAS 109") Under the asset and liability method of SFAS 109, deferred tax assets and liabilities are recognized for the future tax consequences attributable to temporary differences between the financial statement carrying amounts of existing assets and liabilities and their respective bases.

#### **Notes to Financial Statements**

1. Organization and Summary of Significant Accounting Policies (Continued)

As the Company is a wholly owned subsidiary of WNC, the Company is included in the consolidated tax return of WNC. Federal and state income tax expense or benefit is allocated from WNC based on an approximate 40% income tax rate applied to income or loss before income taxes and after adjustments for permanent items. The full amount of current income taxes payable is included in Due From Parent on the statement of financial condition.

#### **Reporting Comprehensive Income**

The Statement of Financial Accounting Standards ("SFAS") No. 130, Reporting Comprehensive Income established standards for the reporting and display of comprehensive income (loss) and its components in a full set of general-purpose financial statements. For the year presented, excluding net income, the Company had no items of other comprehensive income, as defined by SFAS No. 130.

2. Related Party Transactions

Commissions due from affiliates represents commissions earned by the Company which are due from an affiliate of WNC at August 31, 2002. Subsequent to year end, \$58,730 was collected.

WNC provides certain administrative services, including use of office space and equipment, to the Company at no cost. Such services have not been significant through August 31, 2002.

All commissions and dealer-manager fees earned during the year ended August 31, 2002 were generated from services provided to WNC affiliates.

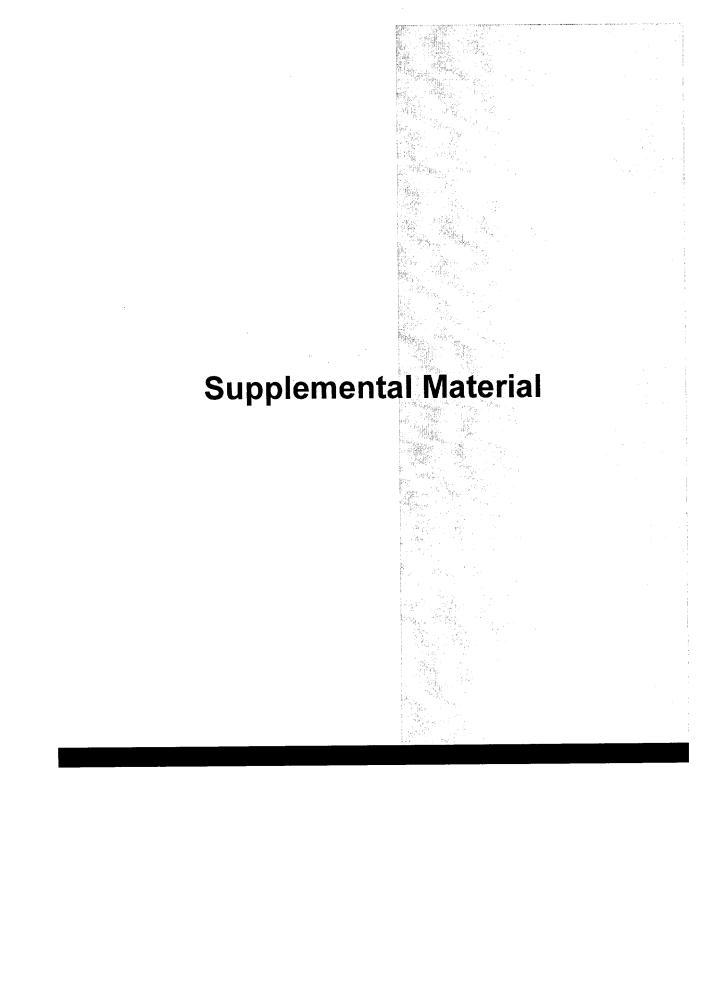
3. Reserve
Requirements
for Brokers
and Dealers

The Company is exempt from the provisions of Rule 15c3-3 (per Paragraph k(2)(ii) of such rule) under the Securities and Exchange Act of 1934 as a broker or dealer that carries no customer accounts and does not otherwise hold funds or securities of customers.

#### **Notes to Financial Statements**

## 4. Net Capital Requirements

The Company is subject to the Securities and Exchange Commission's Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital of \$5,000 and requires that the ratio of aggregate indebtedness to regulatory net capital, both as defined, shall not exceed 15 to 1. At August 31, 2002, the Company had net capital of \$457,178, which was \$452,178 in excess of the required net capital. The Company's aggregate indebtedness to net capital ratio was 0.14 to 1 at August 31, 2002.



Schedule I - Computation of Net Capital Under Rule 15c3-1 and Reconciliation with Company's Computation (Included in Part II of FormX-17A-5 as of August 31, 2002)

August 31,	·- <u>-</u> -	2002
Computation of Net Capital		
Stockholder's equity from the statement of financial condition	\$_	715,703
Deductions and charges		
Nonallowable assets:	•	
Commissions due from affiliates		(105,480)
Due from Parent		(149,745)
Other assets		(3,300)
Total Deductions		(258,525)
Net capital	\$	457,178
A		
Aggregate indebtedness Accrued commissions	<b>c</b> r	62 775
Accrued commissions	\$	63,775
Total aggregate indebtedness	\$	63,775
Computation of Basic Net Capital Requirement		
Minimum net capital, the greater of \$5,000 or 6\%% of		
aggregate indebtedness	\$	5,000
Excess net capital	\$	452,178
Ratio of aggregate indebtedness to net capital		0.14 to 1

Schedule I - Computation of Net Capital Under Rule 15c3-1 and Reconciliation with Company's Computation (Included in Part II of FormX-17A-5 as of August 31, 2002)

August 31,	 2002
Reconciliation with Company's Computation (included in Part II of Form X-17A-5 as of August 31, 2002)	
Net capital, as reported in Company's Part II (unaudited) FOCUS report	\$ 515,907
Sales commission expense	 (58,729)
Net capital per Schedule I	\$ 457,178



## BDO Seidman, LLP Accountants and Consultants

3200 Bristol Street, 4th Floor Costa Mesa, California 92626 Telephone: (714) 957-3200 Fax: (714) 957-1080

# Independent Auditors' Report on Internal Control Required by The Securities and Exchange CommissionRule 17a-5

To the Board of Directors WNC Capital Corporation

In planning and performing our audit of the financial statements and supplemental schedules of WNC Capital Corporation (the "Company") for the year ended August 31, 2002, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission ("SEC"), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of the rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons;
- 2. Recordation of differences required by rule 17a-13; and
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with accounting principles generally accepted in the

United States of America. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no maters involving internal control, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at August 31, 2002, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, NASD and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

BDO SETANUM, WA

October 2, 2002